

FROM OUR CEO

GRATITUDE AND THE SEASONS OF CHANGE

I feel fortunate to live in the Mid-Atlantic region. The best part of living here is experiencing the four seasons. I don't think the leaves have been more beautiful than they have been the last two weeks. Driving the country roads, the fields are being harvested, and the conclusion of local farm shows all make this a special time of year and place to live and work. I know many of you may not like the cold winter months, but at the end of the day, that's what makes spring and summer so enjoyable. Personally, I can't wait for that first snowfall — as long as it arrives on a Friday night so we get to stay home, and enjoy the view. But if that cold really does get to be too much, you can always crank up the heat... we've got you covered!

Recently, I was meeting with one of our suppliers, she was explaining Rhoads Energy to her colleagues as "an energetic group that always has something moving them forward." I love that description! When I think about it, that's what I want us to be. Our team has come to expect us to stay progressive and "ahead of the curve". The energy they exude is not for everyone, but we know that change is inevitable, and we want to be out in front of the best technology and best practices in all facets of business. I believe that culture helps our work environment, and why we have been chosen again as one of the Best Places to Work in PA 2025. Our team rocks!!

Finally, as we move through the season of gratitude, I want to highlight one of our Legacy Giving Missions, chosen by our employee-owners, our annual support of Veterans. Each year, we partner with the Coatesville and Lebanon VA to assist local Veterans who may need help with their heating oil, propane, or HVAC equipment. We are grateful for their service and are happy to be able to support our Veterans in this manner. Also, in support of this Legacy on social media we have been honoring our team members that were active in the military. We are fortunate to have such a great group of individuals who volunteered to serve so we could enjoy all that this country has to offer.

Thank you all for your trust in our Team and thank you, Veterans!



Michael DeBerdine III, CEO



Don't miss the **NEW**
Mike'd up with Mike
series on Facebook and
Instagram!





CRISP DAYS, COZY HOME

Make your home feel just right as temperatures dip.

Explore our limited-time fall promotion to upgrade your system—built around your home and budget.

As cooler weather sets in, now's the perfect time to upgrade your home's comfort system and enjoy peace of mind all winter long. Whether you choose

up to \$1,800 in rebates on qualifying Lennox systems, or prefer **0% financing with no payments for a whole year**

Rhoads Air makes it easy to find the right comfort solution for your home and budget.

Our certified team will guide you through your options to make sure your new system keeps your home warm, efficient, and worry-free through the seasons ahead.

Scan the QR code or call **1-800-673-2423** To request your free, no-obligation quote from Rhoads Air.



LENNOX
Premier Dealer™

SIX SMART WAYS TO LOWER YOUR HEATING BILLS THIS WINTER

A few small changes around your home can make a big difference in comfort and in your wallet. Try these simple steps to stay warm and save energy this winter season.



1. Schedule Annual Maintenance

A quick tune-up keeps your system running efficiently, helps lower energy costs, and prevents those mid-winter surprises.

Get a head start and call **1-800-673-2423** to schedule your **annual maintenance**, or add a **service plan** from **\$24/month** and keep your tune-ups covered all year.

2. Set it and Save

Lowering your thermostat by just a few degrees during the day or while you're asleep can trim your monthly bill by 5–10%. Smart thermostats make it easy to program savings to be automatically applied.

3. Seal the Sneaky Leaks

Check for drafts around windows, doors, and where pipes enter your home. A quick bead of caulk or a new weather-strip keeps the heat in and the cold out — a simple DIY fix with instant payback.

4. Let the Sunshine In

Open curtains on sunny days to naturally warm rooms, then close them at night to keep the heat from escaping. Free heat from Mother Nature!

5. Keep the Air Moving

Make sure vents and baseboard radiators are clear of furniture or rugs. Clear airflow means your system doesn't have to work as hard to keep your home comfortable.

6. Reverse Your Ceiling Fans

Switch your ceiling fans to rotate clockwise on a low speed — this gently pushes warm air down from the ceiling to where you live.

COMMERCIAL SERVICES

Fueling fleets, farms, and job sites with dependable delivery and local expertise, so your operation never slows down. Contact **Kris Kalicicki**, Commercial Product Rep, to find out how we can keep your business moving.



- ✓ Fleet Card Services
- ✓ Bulk Fueling
- ✓ Site Tank Leasing
- ✓ Temporary Heat
- ✓ On/Off Road Fueling

Kris Kalicicki
Commercial Products Rep
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*Offer valid through December 5, 2025. Available with the purchase of a qualifying Lennox system. Additional terms and conditions apply; details available upon request.

RHOADS RENEWABLES: BRINGING NET-ZERO FUEL TO LOCAL HOMES

Over the past year, we’ve introduced customers to B5 Bioheat—and to Wally, our friendly guide, as a continued resource that helps us navigate the complexities of learning about renewable fuels. Now, we’re excited to share our latest project in partnership with the National Oilheat Research Alliance (NORA).

Rhoads Energy is proud to be one of six Pennsylvania companies selected to participate in an industry field study with 20 local customers. These homes are heated with a non-fossil, renewable blend - 80% renewable diesel and 20% biodiesel, which can reduce emissions by up to 75%. The study will measure real-world equipment performance, and we’ll share the full results next spring. Early findings already show smoother operation and strong system performance.

One of the coolest aspects of this project is the unique way we receive the fuel. Our mid-west supplier sent railcars to the Historic Strasburg Railroad, where our team loaded the groundbreaking fuel into trailers for transport to bulk fuel terminals and then out for delivery to the study’s selected homes.



Find out more about Rhoads Renewables



“It was surreal to see such an iconic Lancaster landmark play a role in delivering this fuel,” said Steve McCracken, Manager of Renewables at Rhoads Energy. *“...it loaded just as easily as ordinary fuel—proof that the future of heating is closer than we think.”*

In our Spring Newsletter we will continue to share the study results—and take one more step toward a cleaner, renewable future for home heating.

HOW MUCH HEATING OIL WILL YOU USE THIS WINTER?

Plan ahead and stay comfortable all season long.

When meteorologists start talking about a “cold snap” or “arctic air,” it’s natural to wonder how much heating oil you’ll need — and how long your supply will last. Usage varies by home and weather, but the biggest factor is outdoor temperature. When it drops, your system works harder to keep things comfortable inside. That’s why it helps to have a quick reference.

Most above-ground tanks hold about 275 gallons, and a typical 2,000-square-foot home in Central and Southeastern Pennsylvania uses around 750–900 gallons per year. This chart shows **how much heating oil a home that size may use in 24 hours**, based on outdoor temperature.

Rhoads automatically adds an additive treatment to outdoor heating oil tanks to prevent gelling—an extra layer of protection that keeps your system running smoothly all winter long. For even greater peace of mind, consider **signing up for automatic delivery**. We’ll track your usage and schedule deliveries before your tank runs low, so that you can stay warm without worry.

How much heating oil a home might use in a 24-hour period based on outdoor temperatures.

Average Outside Temperature	Approximate gallons used in a 24-hour period
50°F	2.0 Gallons
45°F	2.8 Gallons
40°F	3.7 Gallons
35°F	4.5 Gallons
30°F	5.3 Gallons
25°F	6.2 Gallons
20°F	7.0 Gallons
15°F	7.8 Gallons



205 Hazel Street • Lancaster, PA 17603

NOVEMBER 21

EXTRA
GIVE

NOV 21 COMMUNITY HIGH MURPHY



On Friday 11/21 join us in celebrating the power of
community by supporting the **ExtraGive**
Happy Hour of Giving - 4pm - 7pm
The Imperial, 26 E Chestnut Street, Lancaster

EXTRA GIVE™

COMMUNITY HIGH MURPHY



Enroll in a Rhoads Air service plan to enjoy year-round
worry-free maintenance and fewer repairs.

Call **1-800-673-2423** or scan the QR code
and view our **service plans**



REFER-A-FRIEND TO RHOADS ENERGY FOR \$50 BONUS

Refer a new automatic delivery heating oil or propane
customer and earn a \$50 credit when they enroll.
No limits—get \$50 for every referral!
Scan the QR code to get started.



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